

South Central Connecticut Regional Water Authority

Commercial Business Committee

March 26, 2026

Minutes

The regular meeting of the South Central Connecticut Regional Water Authority Commercial Business Committee took place on Thursday, March 26, 2026, at 90 Sargent Drive, New Haven, Connecticut, and via remote access. Chair Curseaden presided.

Committee members present – Messrs. Curseaden, Borowy, Cort, Ricozzi, and Ms. LaMarr

Committee members absent – Ms. Sack

Management – Mss. Kowalski and Calo(R), and Messrs. Lakshminarayanan, Hill(R), and Singh

RPB – Ms. Young

Staff – Ms. Slubowski

8. COMMERCIAL BUSINESS COMMITTEE

The Chair called the meeting to order at 1:33 p.m.

8.1. APPROVE MINUTES

On motion made by Mr. Ricozzi and seconded by Ms. LaMarr, the committee voted to approve the minutes of its December 18, 2025 meeting.

Borowy	Aye
Cort	Aye
Curseaden	Aye
LaMarr	Aye
Ricozzi	Aye
Sack	Absent

8.2. ADOPT FY 2027 WORK PLAN

The Committee reviewed and adopted its proposed FY 2027 Work Plan and noted that the number of meetings for FY 27 would be reduced from four to three. However, an additional committee meeting could be added, if required.

Chair Curseaden noted that the Committee would receive both a public update and an update in executive session. The public update will address action plans and the update in executive session will cover financial information.

8.3 BUSINESS STRATEGY UPDATE

RWA executives provided a presentation to the Committee on the FY26 Commercial Business Action Plan, which included:

- Managing core functions and addressing resource challenges through partnerships.
- Exploring opportunities for an integrated vendor network for job scheduling and cost optimization associated with HSV and PipeSafe.
- Launching PFAS 533 testing and introducing a PipeSafe product for small commercial businesses.
- Increasing sales and revenue for HSV and Lab services through digital marketing and cross-selling and up-selling during customer interactions to grow the customer base.

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At 1:38 p.m., on motion made by Mr. Borowy and seconded by Ms. LaMarr the committee voted to go into executive session pursuant to C.G.S. 1-200(6)(E) to discuss matters covered by C.G.S. 1-201(b)(5)(B) pertaining to commercial and financial information. Present in executive session were committee members, Messrs. Lakshminarayanan, Singh, and Hill, and Mss. Young, Kowalski, Calo, and Slubowski.

Borowy	Aye
Cort	Aye
Curseaden	Aye
LaMarr	Aye
Ricozzi	Aye
Sack	Absent

At 2:20 the Committee came out of executive session and Mr. Cort withdrew from the meeting. No votes were taken in, or as a result of executive session. The Committee continued its discussion in executive session and discussed:

- Monetizing customer touch points across business areas and developing centralized dispatch and customer service centers for plumbing and Well Services.
- Ensuring adherence to compliance requirements and policy implications while executing strategic actions.

Discussion ensued regarding contractors, advertising, and licensing requirements.

At 2:34 p.m., on motion made by Ms. LaMarr and seconded by Mr. Borowy, the Committee voted to adjourn the meeting.

Borowy	Aye
Cort	Absent
Curseaden	Aye
LaMarr	Aye
Ricozzi	Aye
Sack	Absent

Kevin Curseaden, Chair

(R) = Attended remotely.