

**South Central Connecticut Regional Water Authority  
Commercial Business Committee  
March 31, 2022  
Special Meeting Transcription**

[COMMERCIAL BUSINESS COMMITTEE MEETING BEGINS AT 1:46 P.M.]

Kevin:

I'd like to make a motion to go into the-

David:

Well not executive session, but we're okay. And second if I [crosstalk 01:57:35]. All those in favor [inaudible 01:57:37] saying aye.

Board Room:

Aye.

David:

Commercial business.

Kevin:

Okay.

David:

Yes. Kevin.

Kevin:

Do we want to start with the work plan first before we go into executive session?

David:

Yes please, yeah.

Kevin:

Thanks. That's good.

Sunny:

Jennifer, are you sharing or you want me to share?

Prem:

She's sharing.

Sunny:

Okay.

Prem:

Thank you. Thanks Jennifer. So again, you know, as we had done last year's similar work plan, there's not a lot of change, but except a few things that we had some minor modifications here. So as you see here, we'll be adopting our committee charter as we did last year, the beginning of the year. So we could set our goals and objectives, et cetera, as part of that committee charter. So we'll be doing that in June. And obviously, you know, you see one, an item called an acquisition update and approval as applicable across all of these things. As you know, we are actually working through numerous acquisitions in the pipeline. So we kept it as a standing item based on the need. We will change and we will take upon, right. So that's why you see that item in there for June. For September, we have a commercial business update, pretty much looking at how the business is performing across the four towers that I know. Dennis is going to cover today for this part of the meeting. December, there was a request from our board as well in terms of looking at our metrics as a media.

Prem:

So remember we said, we look at in the media metrics, so we actually did add that as part of our December in action plan. So we'll be looking at a media metrics update along with the commercial business update. Again, a standing item for acquisition update and approval in March. Pretty straightforward again. Now you'll be looking at our fiscal 24 work plan, really making sure that we could put a similar plan in place based on how he performed throughout this year. And then really looking at the following fiscal 24 and then commercial business update along with that would be the acquisition update. So simple, straightforward that's what we had in the work plan. Any questions?

Kevin:

No. Okay. Thank you, Prem.

Prem:

Thank you.

Kevin:

May I have a motion to go into executive session?

Larry:

You want to do the minutes? Just get that-

Kevin:

Oh I didn't, I forgot about that.

David:

I'll motion for approval of the minutes.

Kevin:

Any discussion? All in favor?

Board Room:

Aye.

Kevin:

Moving on, executive session to discuss acquisitions.

David:

Second.

David:

And inviting...

Kevin:

And business strategy. And we're inviting the leadership team, including Dennis Donovan and also our attorney from Murtha is joining us as well. James McLaughlin. Hi James.

Kevin:

All in favor?

Catherine:

Second the motion. [crosstalk 02:00:21].

Kevin:

All in favor?

Board Room:

Aye.

Kevin:

Okay. We're in executive session. We'll stop recording. Thank you.

[COMMERCIAL BUSINESS COMMITTEE MEETS IN EXECUTIVE SESSION FROM 2:00 PM TO 2:45 P.M.]

Kevin:

That's right. We've discussed this [crosstalk 00:00:03].

Catherine:

Okay. So then I move we adjourn as the Commercial Business Committee and reconvene as the Authority.

Suzanne:

I'll second.

Kevin:

All in favor?

Group:

Aye.

[COMMERCIAL BUSINESS COMMITTEE ADJOURNS AT 2:45 P.M.]